



Name: \_\_\_\_\_

Class: \_\_\_\_\_ Date: \_\_\_\_\_

## The Art of Persuasion

*An activity of "Indoor rock climbing is climbing in popularity".*

Indoor rock climbing has many benefits — physical, psychological, and social — for those who are into it. "Indoor rock climbing is climbing in popularity" (page 24, *What's Up* February 2024) tells you more.

1. Imagine that you have a friend who you know will benefit from taking up this sport.

The profile of this imaginary friend:

- extroverted teenager
- stressed over schoolwork
- fears heights

2. Given this profile, use the benefits given in the *What's Up* story to persuade this friend to try rock climbing as a sport. Complete the dialogue below to show what you will say.

Here are some tips on how to persuade your friend:

- Get to the point.
- Use polite and sincere words.
- Listen to your friend's views.
- Do not be pushy.
- If possible, offer to come along for the activity.

### DIALOGUE WITH IMAGINARY FRIEND

**YOU:** Have you tried indoor rock climbing?

**FRIEND:** No.... I'm scared of heights.

**YOU:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**FRIEND:** Rock climbing is stressful. I am getting enough stress from schoolwork already!

**YOU:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**FRIEND:** Isn't rock climbing a solo activity? I'll be so bored.

**YOU:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**FRIEND:** But, I don't have a lot of money to buy the equipment for rock climbing.

**YOU:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**FRIEND:** Sounds good! I might give it a go. Let me think about it.

**YOU:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3. When you have completed the dialogue, talk to a friend about any sport that you think will benefit that person. Thanks to your persuasion skills, your friend may start going for the activity!